

# DBIA INDUSTRY PARTNER MEMBERSHIP APPLICATION



To join online, please go to [dbia.org/join](http://dbia.org/join) or email this application to [membership@dbia.org](mailto:membership@dbia.org)

DBIA offers two types of memberships. **Industry Partner (IP)** membership is an “organizational” membership, noting the company name as the member with additional contacts. **Individual membership** applies to a single person — only that individual receives access to DBIA member benefits.

**AE/EA Firm:** defined as a firm that is solely one of the following: Architecture/engineering (AE), Engineering/architecture (EA), Engineering only, Architecture only

**At-Risk Firm:** defined as the firm that is taking the financial risk and manages the contract for the project. Examples include: Construction Management Firm, Design-Build Firm (a fully integrated in-house team), General Contracting Firm

**Professional Services Firm:** defined as the firm that provides solely professional services for the project/client. Examples include: Consulting Firm, Law Firm, Marketing/Business Development Firm, Technology Software Firm

**Public/Private Owner Firm:** defined as an organization that is owned privately or publicly. They are the organizations that control the design and construction process.

Examples include: Private Facility Owner, Real Estate Developer, Public Academic Institution, Government Agency (Federal, Local/City, State, Military). This does not include firms that provide design and construction services such as contractors, A/E firms, architects etc.

**Specialty Contractor or Manufacturer/Supplier Firm:** defined as an organization that provides specialty services to a project. Examples include: Electrical Contractor, Manufacturer/Supplier, Mechanical Contractor, Plumbing Contractor

## MEMBERSHIP DUES OTHER THAN A/E/C FIRMS

Membership Category	Dues	# Free Contacts Included in Dues*
Public/Private Owner (ex: real estate dev. firms, academic institutions, or gov. agencies)	\$500	10
Professional Services Firm (ex: consulting firms, law firms, or marketing/business dev. firms)	\$2,500	6

## MEMBERSHIP DUES FOR A/E/C FIRMS

A/E/C Firm Annual Sales Volume in Millions	At-Risk Firm	AE or EA Firm	Specialty Contractor/Manufacturer	# Free Contacts Included in Dues*
>\$0-\$5 million	\$750	\$750	\$750	3
>\$5-\$10 million	\$750	\$1,500	\$750	3
>\$10-\$15 million	\$1,500	\$1,500	\$2,000	4
>\$15-\$25 million	\$2,500	\$1,500	\$2,000	5
>\$25-\$100 million	\$5,000	\$2,500	\$3,000	7
>\$100-\$300 million	\$7,500	\$5,000	\$5,000	9
>\$300 million	\$10,000	\$5,000	\$5,000	12

All employees of Industry Partner companies receive member discounts for meetings, programs and products; however, they are not considered members of DBIA.

\*Two (2) contacts must represent Young Professionals, defined as those 35 years of age and younger. These slots may not be transferred to others outside of the Young Professionals category.



